



Spring Transportation Industry Conference

Thursday, May 18, 2017

Sheraton Tara-Framingham, MA 01701

SEMINARS

MORNING SEMINAR OPTION 1 (9:30AM-11:30AM)

"Understanding & Complying with The ELD Mandate"

Presented By: Dave Osiecki, President & CEO, Scopelitis Transportation Consulting

Are you and your team ready for the next big regulatory challenge-adopting electronic logging devices and complying with FMCSA's complex ELD rules? The government has set the ELD compliance date for December 2017-which means you and your team have less than a year to learn the rules, research the ELD options, train your drivers and office staff, and outfit your trucks with this technology. The lawsuit is over, and the ELD clock is ticking.

David J. (Dave) Osiecki is the President of Scopelitis Transportation Consulting LLC (STC) and personally delivers the training and advisory service offerings of STC. He has 30-year experience in the transportation industry. Mr. Osiecki has previously been Executive Vice President & Chief of National Advocacy for ATA, and has represented the industry before State legislatures, federal agencies, the U.S. Congress and in the national media, including appearances on national network news programs. Over the last 15 years, Mr. Osiecki has also been a regular speaker and commentator before transportation and trucking industry groups.

MORNING SEMINAR OPTION 2 (9:30AM-11:30AM)

(This is a Two-Part Training)

"No Silver Bullets in Safety"

Presented by: Martin Lesko, Loss Prevention Director at Vanliner Insurance Co.

Do you ever wonder what truly interests the insurance companies when deciding what auto premium to charge you? Are you aware of recent DOT regulations that will impact your safety efforts? Do you wonder what the best carriers are doing to minimize losses?

And finally, are you still looking for the "silver bullet" that will make your safety program top-notch? Well, sadly, there isn't a silver bullet, and even if you are doing everything you can, bad things still happen to good carriers every day. What's the answer? Basic blocking and tackling-the things we'll discuss using Martin's 30+ years' experience in the insurance industry along with his past life experience as an Enforcement Investigator with the MO DOT. He will provide you specifics on what you should be doing to "lessen the probability" of losses from occurring.

"Are You Prepared for an OSHA Inspection?"

Presented by: DeWayne Storie, Loss Control Representative and Agent at Vanliner Insurance Co.

DeWayne Storie, Vanliner Insurance Company's Senior Loss Control Representative, with 22 years of experience in the insurance industry, will address the most prominent type of citations issued to movers so you can better understand the reasoning behind them and how to best prepare. OSHA has targeted moving & storage companies in recent years and proper preparation can reduce injuries at work and save your company money in fines.

Vanliner will be raffling off gift cards, as well as 2018 Membership Dues for the Massachusetts Movers Association!!

KEYNOTE LUNCHEON (12:30PM-2:30PM)

“Transportation Economic Update”

Presented by: Bruce Chan, Associate Vice President, STIFEL

Bruce Chan is an Equity Research Analyst at Stifel Financial, an investment bank that is highly regarded for its transportation research team. He covers publicly traded companies in the freight transportation industry, with a focus on the LTL, parcel, and logistics sectors. Bruce joined the Stifel research team in March 2010.

Mr. Chan holds a B.S.B.A., having graduated cum laude from Georgetown University with dual majors in finance and international business. Upon completion of his studies at Georgetown, Mr. Chan earned his Juris Doctor from the University of Maryland School of Law with concentrations in corporate and securities law.

AFTERNOON SEMINAR (2:30PM-4:30PM)

On-line Appointment Service and Information System (OASIS) Training**

*****New Permitting System for MassDOT***

Presented by: Liz Rizzuto, Registration Manager of RMV

Learn about the creating an account, and ordering permits through the massDOT Oversize Overweight Permitting and Routing Application.

VENDOR TABLE TOP EXHIBITS (9AM-4PM)

Exclusive Vendor Hour 11:30am-12:30pm

Exhibitors receive one complimentary luncheon ticket. All Additional tickets must be purchased.

NEW FEATURE THIS YEAR!!!

Do you have any significant photos of your company and employees, that you would like to share in a slideshow during the keynote luncheon? We are asking members of MMTA/MMA to send in pictures, that would showcase your company. Some examples of pictures we are looking for include, but are not limited to, photographs of your staff, drivers, vehicles/trucks, employees or your company receiving an award or other professional recognition.

If you would like to participate in this slideshow, please email pictures to Colleen at ckane@lynchassociates.net. (Pictures must be best quality and JPEG or PNG format).

REGISTRATION/CANCELLATION POLICY

Registrations must be received by Monday, May 15, 2017.

Cancellations will only be accepted before 5:00pm on Monday, May 15th, to receive a full refund.

Members who register beyond the May 15th deadline, will have to pay the Non-Member prices.

We cannot guarantee seating or meals for at-the-door registrants.

PLEASE CALL OUR OFFICE WITH ANY QUESTIONS!

MMTA: 617-695-3512

MMA: 617-574-9939

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Thursday, May 18, 2017**

PACKAGES

<p align="center"><u>FULL DAY OPTION 1*</u></p> <p align="center">Member- \$175 per person Non-members- \$255 per person</p> <p align="center">9:30-11:30am Electronic Logging Devices (ELDs) Training <i>Dave Osiecki, President & CEO</i> <i>Scopelitis Transportation Consulting</i></p> <p align="center">12:30-2:30pm Keynote Luncheon: Transportation Economic Update <i>Bruce Chan, Associate Vice President-STIFEL Financial Corp.</i></p> <p align="center">2:30-4:30pm OASIS Training (New Permitting System) <i>Liz Rizzuto, Registration Manager-MassDOT</i></p>	<p align="center"><u>FULL DAY OPTION 2*</u></p> <p align="center">Member- \$175 per person Non-members- \$255 per person</p> <p align="center">9:30-11:30am "No Silver Bullets in Safety"-<i>Martin Lesko</i> "Are You Prepared for OSHA Inspections?"-<i>DeWayne Storie</i> <i>Loss Control Department -Vanliner Insurance Co.</i></p> <p align="center">12:30-2:30pm Keynote Luncheon: Transportation Economic Update <i>Bruce Chan, Associate Vice President-STIFEL Financial Corp.</i></p> <p align="center">2:30-4:30pm OASIS Training (New Permitting System) <i>Liz Rizzuto, Registration Manager-MassDOT</i></p>
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<p align="center"><u>HALF DAY OPTION 1*</u></p> <p>Morning Seminar 1 & Luncheon Member- \$125 per person Non-members- \$175 per person</p> <p align="center">9:30-11:30am Electronic Logging Devices (ELDs) <i>Dave Osiecki, Scopelitis</i> <i>Transportation. Consulting</i></p> <p align="center">12:30-2:30pm Keynote Luncheon: Transportation Economic Update <i>Bruce Chan, STIFEL Financial Corp.</i></p>	<p align="center"><u>HALF DAY OPTION 2*</u></p> <p>Morning Seminar 2 & Luncheon Member- \$125 per person Non-members- \$175 per person</p> <p align="center">9:30-11:30am "No Silver Bullets in Safety" "Are You Prepared for OSHA Inspections?" <i>Martin Lesko & DeWayne Storie</i> <i>Vanliner Insurance Co.</i></p> <p align="center">12:30-2:30pm Keynote Luncheon: Economic Update <i>Bruce Chan, STIFEL Financial Corp.</i></p>	<p align="center"><u>HALF DAY OPTION 3</u></p> <p>Luncheon & Afternoon Seminar Member- \$125 per person Non-members- \$175 per person</p> <p align="center">12:30-2:30pm Keynote Luncheon: Transportation Economic Update <i>Bruce Chan, STIFEL Financial Corp.</i></p> <p align="center">2:30-4:30pm OASIS Training (New Permitting System) <i>Liz Rizzuto, MassDOT</i></p>
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****Please note that there are two different morning seminars, and attendees can only choose ONE to attend!***

INDIVIDUAL TICKET PRICING

<p align="center"><u>MORNING SEMINAR 1 OR 2</u> 9:30-11:30am</p> <p align="center">Member: \$50 per person</p> <p align="center">Non-member: \$80 per person</p>	<p align="center"><u>KEYNOTE LUNCHEON</u> 12:30-2:30pm</p> <p align="center">Member: \$75 per person</p> <p align="center">Non-member: \$95 per person</p>	<p align="center"><u>AFTERNOON SEMINAR</u> 2:30-4:30pm</p> <p align="center">Member: \$50 per person</p> <p align="center">Non-member: \$80 per person</p>	<p align="center"><u>VENDOR TABLE TOP EXHIBIT</u></p> <p align="center">Member \$350 per table top</p> <p align="center">Non-Member \$500 per table top</p> <p align="center"><i>*Includes ONE luncheon ticket. Additional tickets must be purchased.</i></p>
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MMTA/MMA SPRING MEETING 2017 REGISTRATION FORM

Please register by completing the form below and email, fax or mail to the office.

Email: ckane@lynchassociates.net Fax: 617-695-0713

If you wish to pay by check, please complete the form and mail it to the office with payment*

*Please notify the office via email, if that is your preferred method, so we can add you to our registration list.

Association (Check One): MMTA _____ MMA _____ Member or Non-Member (MUST be current in dues) (Y/N): _____

PACKAGES (please note, individuals can only attend 1 morning session)

- **FULL DAY OPTION 1 (Member=\$175/Non-Member=\$255)** # of Attendees: _____

Full Names: _____

- **FULL DAY OPTION 2 (Member=\$175/Non-Member=\$255)** # of Attendees: _____

Full Names: _____

- **HALF DAY OPTION 1 (Member=\$125/Non-Member=\$175)** # of Attendees: _____

Full Names: _____

- **HALF DAY OPTION 2 (Member=\$125/Non-Member=\$175)** # of Attendees: _____

Full Names: _____

- **HALF DAY OPTION 3 (Member=\$125/Non-Member=\$175)** # of Attendees: _____

Full Names: _____

INDIVIDUAL TICKETS

- **MORNING SEMINAR 1 (Member=\$50/Non-Member=\$80)** # of Attendees: _____

Full Names: _____

- **MORNING SEMINAR 2 (Member=\$50/Non-Member=\$80)** # of Attendees: _____

Full Names: _____

- **KEYNOTE LUNCHEON (Member=\$75/Non-Member=\$95)** # of Attendees: _____

Full Names: _____

- **AFTERNOON SEMINAR (Member=\$50/Non-Member=\$85)** # of Attendees: _____

Full Names: _____

- **VENDOR TABLE (Member=\$350/Non-Member=\$500)** # of Attendees: _____
(*Includes ONE luncheon ticket. Additional tickets must be purchased.)

Full Names: _____

PAYMENT DETAILS

Company: _____

Contact: _____

Mailing Address: _____

Phone & Email: _____

Credit Card Type: Visa _____ MasterCard _____ AMEX _____ DISC _____

Credit Card Number _____ CID Number _____ Exp. _____

Billing Address: _____

Name on Card: _____ Signature: _____